

**2013
PROPOSED INCOME BUDGET**

<u>REVENUE</u>	<u>2011 Budget</u>	<u>2012 Budget</u>	<u>2013 Proposed</u>
Building Rental	542,430.00	553,637.00	610,380.00
Tickets	0.00	0.00	0.00
Concessions	22,444.00	12,500.00	4,200.00
Catering	105,500.00	116,050.00	145,000.00
Reimburse Current Year Expenses	40,000.00	44,000.00	65,000.00
Miscellaneous	55,000.00	58,069.93	60,000.00
Interest Income Operating Account	<u>200.00</u>	<u>200.00</u>	<u>150.00</u>
Total Income	\$765,574.00	\$784,456.93	\$884,730.00
Encumbered Funds	0.00	281.00	0.00
Room Occupancy Tax	768,344.00	725,350.00	535,261.00
Municipal Exp./Capital Fund	<u>144,459.00</u>	<u>143,020.00</u>	<u>139,921.00</u>
TOTAL INCOME	<u>\$1,678,377.00</u>	<u>\$1,653,107.93</u>	<u>\$1,559,912.00</u>

2013
PROPOSED INCOME BUDGET

<u>Line #</u>	<u>REVENUE</u>	<u>2010 Y/E Actual</u>	<u>2011 Y/E Actual</u>	<u>2012 Budget</u>	<u>2012 Projected Y/E</u>	<u>2013 Proposed</u>
1	Building Rental	453,009.50	515,381.50	553,637.00	618,057.00	610,380.00
2	Tickets	0.00	0.00	0.00	0.00	0.00
3	Concessions	22,426.56	7,259.31	12,500.00	4,200.00	4,200.00
4	Catering	79,559.28	122,766.77	116,050.00	122,480.00	145,000.00
5	Reimburse Prior Year Expenses		47.92			
6	Reimburse Current Year Expenses	37,551.73	39,778.21	44,000.00	66,657.00	65,000.00
7	Miscellaneous	40,423.09	42,337.76	58,069.93	59,061.00	60,000.00
8	Interest Income Operating Account	150.02	137.00	200.00	150.00	150.00
9	Total Proposed Income	633,120.18	727,708.47	784,456.93	870,605.00	884,730.00
10	Encumbered Funds	550.96	6,016.50	281.00	0.00	0.00
11	Room Occupancy Tax	368,500.00	587,500.00	725,350.00	649,244.65	535,261.00
12	Municipal Exp./Capital Fund	128,429.04	134,147.54	143,020.00	133,258.28	139,921.00
13		1,130,600.18	1,455,372.51	1,653,107.93	1,653,107.93	1,559,912.00

**2013
PROPOSED EXPENSE BUDGET**

<u>EXPENSES</u>	<u>2011 Budget</u>	<u>2012 Budget</u>	<u>2013 Proposed</u>
Salaries	610,810.00	629,134.00	717,464.00
Benefits	<u>256,167.00</u>	<u>278,421.00</u>	<u>311,578.00</u>
	\$866,977.00	\$907,555.00	\$1,029,042.00
Building Equipment	15,000.00	16,450.93	20,000.00
Office Equipment	11,000.00	3,000.00	3,000.00
Concessions Equipment	5,000.00	2,500.00	0.00
Office Supplies	6,500.00	6,500.00	6,500.00
Postage	3,000.00	2,072.00	1,500.00
Janitorial Supplies	32,725.00	33,710.00	35,000.00
Business Expense/Sales	14,000.00	12,000.00	12,000.00
Dues & Membership	2,700.00	2,900.00	3,000.00
Repair/Maintenance Equipment	5,000.00	5,000.00	5,000.00
Printing	3,500.00	3,000.00	1,500.00
Advertising	5,000.00	2,500.00	2,000.00
Legal Advertising	500.00	0.00	0.00
Repair/Maintenance Vehicle	500.00	500.00	1,000.00
Gas & Oil Vehicle	800.00	950.00	950.00
Inspections	3,900.00	3,900.00	4,000.00
Vehicle Insurance	2,300.00	2,422.00	2,600.00
Building Equipment Rental	2,500.00	2,500.00	2,000.00
Production Equipment Rental	6,500.00	11,500.00	10,500.00
Building Repair/Maintenance	201,975.00	156,532.00	50,000.00
Building Insurance	60,000.00	64,468.00	68,980.00
Concession Supplies	14,000.00	10,000.00	1,000.00
Decorating Supplies	7,500.00	7,500.00	7,500.00
Utilities	275,000.00	280,000.00	160,000.00
Telephone	7,000.00	8,500.00	8,500.00
Credit Card Fees		5,000.00	5,000.00
Professional Services	87,500.00	75,000.00	75,000.00
Legal	1,500.00	1,500.00	1,000.00
Unemployment Insurance	1,500.00	0.00	0.00
Insurance (WC, D&O, Dis)	20,000.00	15,270.00	16,340.00
Miscellaneous	10,500.00	10,378.00	17,000.00
Contingency	<u>4,500.00</u>	<u>0.00</u>	<u>10,000.00</u>
TOTAL EXPENSES	<u>\$1,678,377.00</u>	<u>\$1,653,107.93</u>	<u>\$1,559,912.00</u>

2013

PROPOSED EXPENSE BUDGET

Line #	Expenses	2010 Y/E Actual	2011 Y/E Actual	2012 Budget	2013 Proposed
1	Salaries	571,800.97	568,777.27	629,134.00	717,464.00
2	Benefits	200,383.11	222,050.98	278,421.00	311,578.00
3	- FICA	43,252.88	43,056.11	48,130.00	55,618.00
4	- Retirement	50,720.05	73,051.48	111,290.00	129,144.00
5	- Health Insurance	102,817.86	104,143.39	117,201.00	124,116.00
6	- Dental Insurance	2,017.32	0.00	0.00	0.00
7	- Health Insurance Opt-Out	1,575.00	1,800.00	1,800.00	2,700.00
8	Building Equipment	12,255.93	11,245.17	16,450.93	20,000.00
9	Office Equipment	2,460.99	13,263.40	3,000.00	3,000.00
10	Concessions Equipment	0.00	0.00	2,500.00	0.00
11	Office Supplies	3,373.78	4,136.57	6,500.00	6,500.00
12	Postage	1,559.95	1,000.00	2,072.00	1,500.00
13	Janitorial Supplies	18,619.13	24,490.02	33,710.00	35,000.00
14	Business Expense/Sales	10,450.18	7,346.98	12,000.00	12,000.00
15	Dues & Membership	1,933.00	2,005.00	2,900.00	3,000.00
16	Repair/Maintenance Equipment	2,971.39	3,988.37	5,000.00	5,000.00
17	Printing	1,187.50	1,252.45	3,000.00	1,500.00
18	Advertising	1,024.75	2,363.23	2,500.00	2,000.00
19	Legal Advertising	0.00	370.42	0.00	0.00
20	Repair/Maintenance Vehicle	125.21	121.57	500.00	1,000.00
21	Gas & Oil Vehicle	959.56	949.74	950.00	950.00
22	Inspections	3,482.50	3,613.60	3,900.00	4,000.00
23	Vehicle Insurance	2,094.75	2,149.37	2,422.00	2,600.00
24	Building Equipment Rental	443.40	332.55	2,500.00	2,000.00
25	Production Equipment Rental	5,582.30	6,457.15	11,500.00	10,500.00
26	Building Repair/Maintenance	13,004.38	160,667.35	156,532.00	50,000.00
27	Building Insurance	36,832.50	60,257.51	64,468.00	68,980.00
28	Concession Supplies	8,887.31	6,203.82	10,000.00	1,000.00
29	Decorating Supplies	4,116.08	4,671.78	7,500.00	7,500.00
30	Utilities	156,082.05	244,656.80	280,000.00	160,000.00
31	Telephone	7,883.25	8,205.61	8,500.00	8,500.00
32	Credit Card Fees			5,000.00	5,000.00
33	Professional Services	64,927.79	72,253.61	75,000.00	75,000.00
34	Legal	1,065.00	940.00	1,500.00	1,000.00
35	Unemployment Insurance	2,551.00	0.00	0.00	0.00
36	Insurance (WC, D&O, Dis)	14,930.17	14,425.78	15,270.00	16,340.00
37	Miscellaneous	9,980.31	7,885.16	10,378.00	17,000.00
38	Contingency	0.00	0.00	0.00	10,000.00
39	Encumbered Funds				
40	TOTAL EXPENSES	1,148,712.31	1,456,081.26	1,653,107.93	1,559,912.00