

**2017 and 2018  
INCOME BUDGET**

<u>Line #</u>	<u>REVENUE</u>	<u>2015 Actual</u>	<u>2016 Actual</u>	<u>2017 Budget</u>	<u>2017 Adj. Budget</u>	<u>2017 Actual to June</u>	<u>2017 Projected Y/E</u>	<u>2018 Approved</u>
1	Building Rental	638,892.50	654,111.66	698,275.00	698,275.00	363,858.34	670,000.00	700,000.00
2	Catering	197,779.59	179,946.71	167,000.00	167,000.00	95,318.66	170,000.00	175,900.00
3	Reimburse Current Year Expenses	73,771.72	72,790.40	75,000.00	75,000.00	34,440.72	72,500.00	72,500.00
4	Miscellaneous	38,844.78	52,913.03	45,000.00	45,000.00	26,350.11	55,000.00	60,750.00
5	Interest Income Operating Account	153.30	115.28	100.00	100.00	71.64	171.95	171.95
6	<b>Total Approved Income</b>	<b>949,441.89</b>	<b>959,877.08</b>	<b>985,375.00</b>	<b>985,375.00</b>	<b>520,039.47</b>	<b>967,671.95</b>	<b>1,009,321.95</b>
7	Add'l Retirement Funds	6,761.77	0.00	0.00	0.00	0.00	0.00	0.00
8	Use of Restricted Funds	36,120.00	0.00	0.00	9,894.60	9,894.60	9,894.60	
9	Encumbered Funds	12,906.25	0.00	0.00	0.00	0.00	0.00	
10	Room Occupancy Tax	514,000.00	619,972.00	606,556.00	606,556.00	250,000.00	606,556.00	616,556.00
11	Municipal Exp./Capital Fund	134,282.52	134,043.60	136,724.00	133,970.60	56,356.42	133,970.60	133,970.60
12		<b>1,653,512.43</b>	<b>1,713,892.68</b>	<b>1,728,655.00</b>	<b>1,735,796.20</b>	<b>836,290.49</b>	<b>1,718,093.15</b>	<b>1,759,848.55</b>



**2017 and 2018  
EXPENSE BUDGET**

<b>Line #</b>	<b>Expenses</b>	<b>2015 Actual</b>	<b>2016 Actual</b>	<b>2017 Budget</b>	<b>2017 Adj. Budget</b>	<b>2017 Projected Y/E</b>	<b>2018 Approved</b>
1	Salaries	702,864.52	819,137.76	815,500.00	815,500.00	760,000.00	797,000.00
2	Benefits	324,664.77	344,516.49	375,130.00	375,130.00	378,242.55	392,739.18
3	- FICA	50,209.45	60,620.16	61,200.00	61,200.00	61,200.00	59,171.00
4	- Retirement	137,487.77	104,638.16	137,000.00	137,000.00	97,800.00	97,800.00
5	- Health & Dental Insurance	134,642.55	176,558.17	174,230.00	174,230.00	217,442.55	233,968.18
6	- Health Insurance Opt-Out	2,325.00	2,700.00	2,700.00	2,700.00	1,800.00	1,800.00
7	Building Equipment	0.00	1,514.50	5,000.00	14,894.60	14,894.00	8,000.00
8	Office Equipment	456.00	1,436.17	2,500.00	2,500.00	4,000.00	2,500.00
9	Vehicle						40,000.00
10	Software	36,120.00	0.00	0.00	0.00	0.00	10,000.00
11	Office Supplies	2,838.84	2,881.23	3,500.00	3,500.00	4,000.00	4,000.00
12	Postage	75.42	712.00	750.00	750.00	600.00	600.00
13	Janitorial Supplies	29,827.57	23,573.70	35,000.00	29,116.60	35,000.00	35,000.00
14	Business Expense/Sales	16,191.90	14,843.71	10,000.00	13,000.00	18,900.00	20,000.00
15	Client Expenses-Reimbursed	22,470.60	21,223.88	16,500.00	16,500.00	14,000.00	18,000.00
16	Dues & Membership	3,399.00	3,683.00	4,000.00	4,000.00	4,000.00	4,000.00
17	Repair/Maintenance Equipment	17,292.11	8,596.79	8,000.00	8,000.00	8,000.00	8,000.00
18	Printing	1,010.50	240.00	1,500.00	1,500.00	1,500.00	1,500.00
19	Advertising	837.66	2,935.25	1,500.00	1,500.00	1,500.00	1,500.00
20	Legal Advertising	134.61	0.00	800.00	800.00	400.00	400.00
21	Repair/Maintenance Vehicle	1,466.01	2,068.72	2,500.00	2,500.00	2,000.00	0.00
22	Gas & Oil Vehicle	491.69	378.86	975.00	975.00	600.00	700.00
23	Inspections	3,994.02	3,786.17	4,300.00	4,300.00	4,300.00	4,500.00
24	Vehicle Insurance	2,191.00	2,004.88	2,800.00	2,800.00	2,075.00	3,000.00
25	Building Equipment Rental	359.85	348.00	500.00	630.00	630.00	400.00
26	Production Equipment Rental	50.00	252.00	1,500.00	1,500.00	0.00	0.00
27	Building Repair/Maintenance	37,786.05	25,532.28	35,000.00	35,000.00	30,000.00	35,000.00
28	Building Insurance	67,514.32	56,766.09	65,000.00	65,000.00	55,700.00	55,700.00
29	Decorating Supplies	7,189.78	5,916.50	5,000.00	5,000.00	6,250.00	7,000.00
30	Utilities	187,736.85	176,353.18	180,500.00	180,500.00	160,000.00	160,000.00
31	Telephone	8,700.74	9,084.70	9,000.00	9,000.00	8,000.00	8,000.00
32	Credit Card Fees	5,521.81	5,568.93	6,500.00	6,500.00	5,900.00	5,900.00
33	Professional Services	97,800.41	105,267.42	108,000.00	108,000.00	100,000.00	105,000.00
34	Legal	1,106.50	8,154.50	2,500.00	2,500.00	1,200.00	1,200.00
35	Unemployment Insurance	0.00	0.00	0.00	0.00	0.00	0.00
36	Insurance (WC, D&O, Dis)	14,871.00	19,822.31	19,900.00	19,900.00	19,975.00	19,975.00
37	Miscellaneous	5,492.23	1,733.90	5,000.00	5,000.00	2,100.00	5,000.00
38	Web Site					60,000.00	
39	Contingency	0.00	0.00	0.00	0.00	0.00	5,000.00
40	Encumbered Funds	12,906.25	0.00	0.00	0.00	0.00	0.00
41	<b>TOTAL EXPENSES</b>	<b>1,613,362.01</b>	<b>1,668,332.92</b>	<b>1,728,655.00</b>	<b>1,735,796.20</b>	<b>1,703,766.55</b>	<b>1,759,614.18</b>